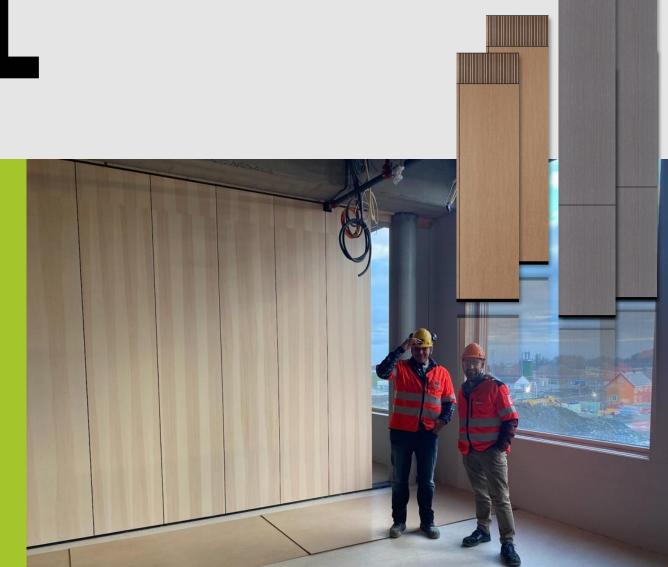
### **BOXWALL FLEX**

ADAPTABLE WALL SYSTEM – CREATING ADAPTABLE BUILDINGS

HÅVAR MOE FOUNDER & CEO

**JANUARY 29, 2025** 





## Background

#### Founder Håvar Moe

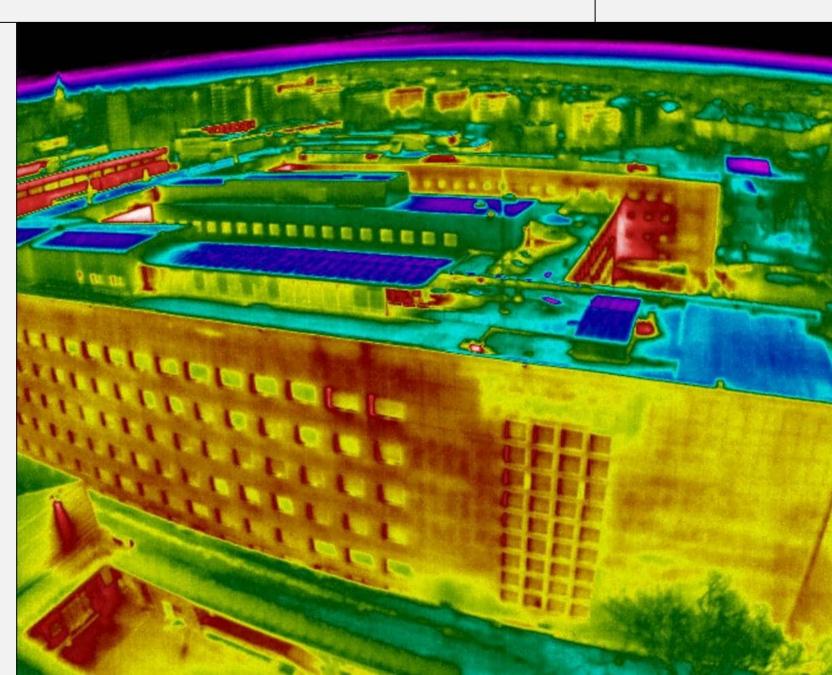
After a decade in the management consulting business and 13 years as an entrepreneur in the prefab construction market, Håvar asked himself the following:

"Has mankind reached the optimum in sustainable building technology? Will we use the same building methods in 100 years? Or – is there a development potential?"

The development potential was quickly verified and BoxWall was founded in 2020 – with the purpose of developing a new sustainable building technology that would change the current building standards.

## Norway is leaking!

- Researchers at NTNU and SINTEF has determined that the energy consumption in Norwegian buildings can be reduced by 50% by 2050.
- This requires that a significant part of the buildings become Zero Energy Buildings both existing ones and new ones.







# Pilot 1 installation

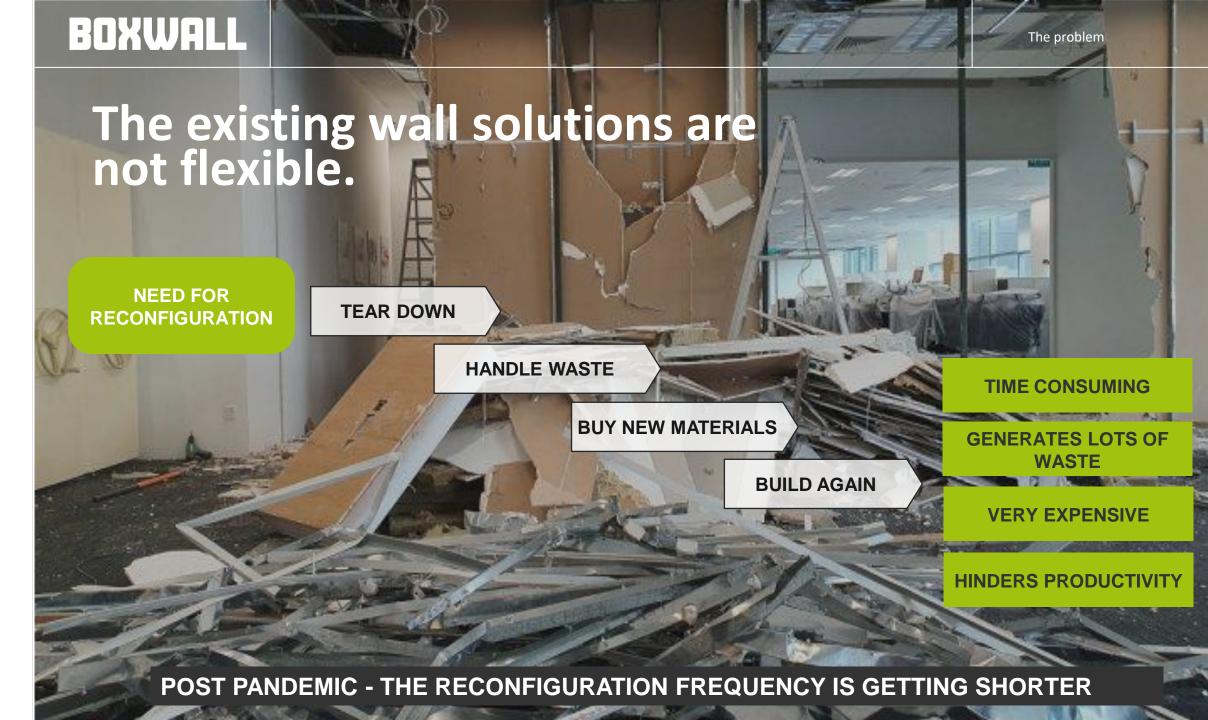


## "BoxWall – we have a problem!

We desperately need flexible sustainable wall solutions. We have searched globally, but it doesn't exist – can you help us?"



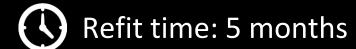
Camilla N. Harsjøen. Sustainability Manager Norway, Veidekke (\*)



## A 1.000 m2 full refit project in Trondheim







- Lost availability
- Lost productivity
- **\$** Refit cost: US\$ 0.8 million
  - Cost of lost materials (300 big bags)
  - Time to demolish, sort and deposit
  - Cost of cranes and transport
  - Cost of depositing waste
  - Cost of new materials
  - Cost of labor new solution



300 big bags of waste

## What main tools are currently available?

SOLID SYSTEM WALLS
V-GROOVE OR U-JOINT

SYSTEM WALLS
WITH INTEGRATED GLASS & DOORS

ON-SITE WALLS
WOOD OR METAL FRAMES

GLASS WALLS
WITH OR W/O GLASS DOORS









Existing wall solutions have a big flaw – they are not reusable



## Modular adaptable wall system

BoxWall's mission is to make buildings adaptable, by transforming the following in the global real estate industry

- the design process
- the building process
- the refit processes

From the very first installation, the building will become adaptable, enhancing property value and increasing user satisfaction.

When changes are required, simply drag and drop in the BoxWall app, and BoxWall will handle the rest. Fast, silent and dust free!

80%

FASTER
INSTALLATION

80%

MORE
SUSTAINABLE

80%

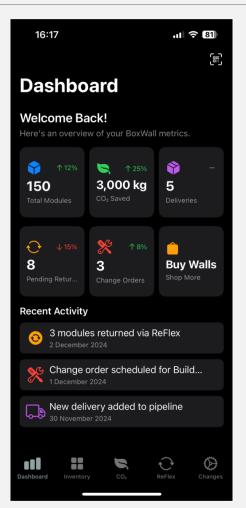
LOWER
REFIT COST

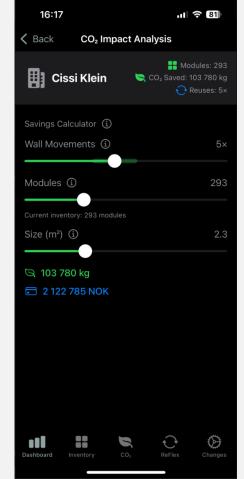
PREMIUM CUSTOM DESIGN 50 DB CERTIFIED SOUND PROOFING UP TO 4 METERS HIGH WALLS FITS ANY BUILDING

COMPLETE SYSTEM REFLEX & REFURBISH

## With the BoxWall App - the client refit process becomes digital







#### **FLOOR PLANS & DESIGN**

- Drag & drop floor plan changes
- Al assisted design proposals

#### **ORDERS & CHANGES**

- Orders & change orders
- Returns & cashback

#### **DOCUMENTATION**

- Forecast & tracking of savings
- Forecast & tracking of CO2

#### TRADING PLATFORM

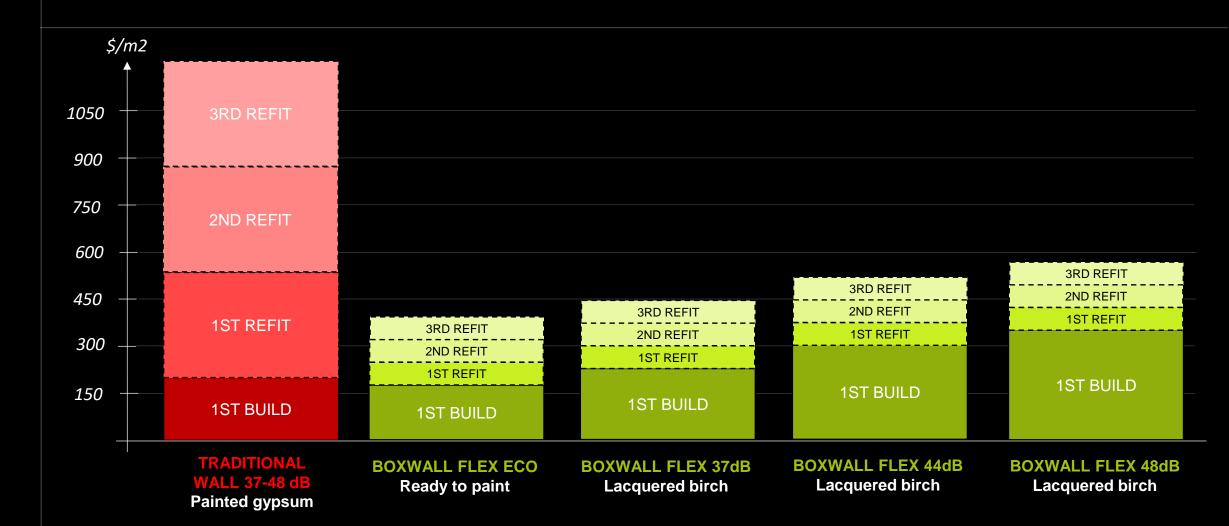
Used modules



Imagine – Drag & drop



## BoxWall Flex offers a full range of products that will satisfy the needs of most clients



## First contract delivered

"We are really impressed with what BoxWall has achieved!"

Camilla N. Harsjøen. Sustainability Manager Norway, Veidekke.

"This is incredibly good – thanks for accepting the challenge!"

*Marte Renaas.* Sustainability Manager Trondheim, Veidekke.

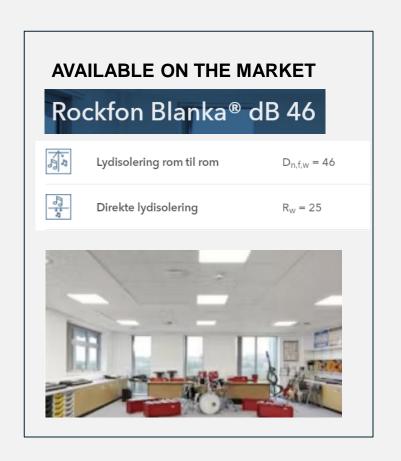
"When we, as project owners, set ambitious operational requirements, industry leaders like Veidekke and BoxWall come together to collaborate and create groundbreaking new solutions that push the boundaries of the sector"

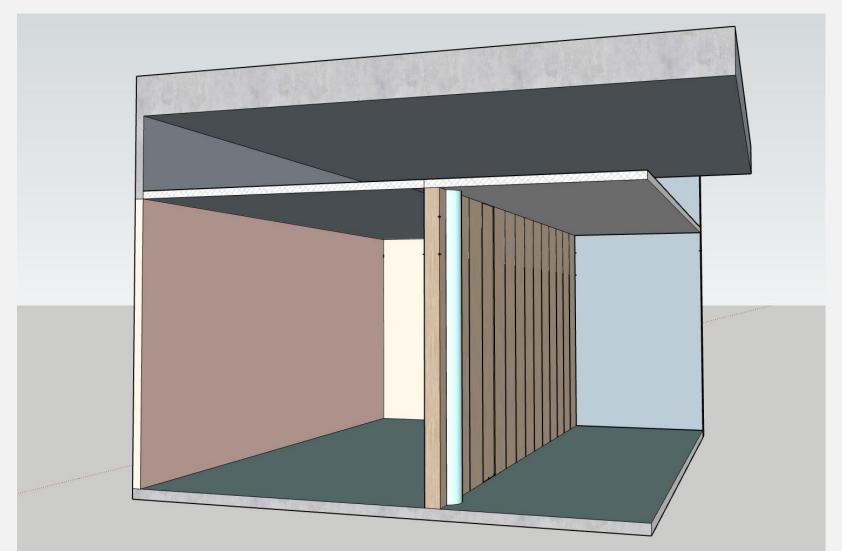
*Torger Mjønes*. Head of Sustainable Buildings, Trøndelag Fylkeskommune.





## Refining our solutions – Aiming for 50 dB+ ceiling solutions











# Do you want to invest US\$ 50 million in a "standard building", or US\$ 51 million in a world class adaptable building across the street?

## Immediate return

2-5% INCREASED PROPERTY VALUE

**HIGHER OCCUPANCY RATE** 

2-5% BETTER LEASE PRICES

ON ALL FUTURE REFITS

REDUCED COST REDUCED CO2

80%

REDUCED TIME

80%

World class adaptability

2% more

- World class sustainability
- Significant design upgrade

Ca. US\$ 5 million (\*)

• Ca. 1.000 tons (\*\*)

80%

- Increased availability
- Increased productivity

\*) 7.000 m2 walls x \$ 150 x 5 refits \*\*) 7.000 m2 walls x 30 kg x 5 refits

Core team



Håvar Moe, Founder and CEO.

Trondheim

Extensive experience in management consulting and prefab construction



Pål Selnæs, Co-founder and CTO. London Leading roles in international technology development



Sara Yadegari, Lead Architect and designer, Trondheim Extensive experience in architecture & design





Ed Crump, Santa Cruz Leading roles in the creation of Amazon Alexa and Netflix

==



Nadir Gorana. Sarajevo 30 years experience with international software development

**Board** 



Terje Svendsen Board – chair



Lars Gaustad Board – member



Anna Bergmann Board – member



Steinar Ryggvik
Product development / production



Anders Homb Acoustics



Chris Lamb IoT / Hardware

A core team that is 100% committed – with a solid support network.

